

## Teuza - A Fairchild Technology Venture Fund



**Moshe Arens**  
Chairman



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CEO

**Teuza - A Fairchild Technology Venture Fund Ltd.**, a public company traded on the Tel Aviv Stock Exchange (TASE), is a pioneer in venture capital in Israel. The Teuza Venture Capital Fund was founded in 1992 by **Avi Kerbs** and **Prof. Joseph H. Gross**, together with the **Fairchild Corporation from the U.S.**, and **Bank Leumi**. The Teuza Venture Capital Fund has invested, to date, approximately \$38 million in seventeen companies, and made exits in ten of them. The company's largest current shareholder is American entrepreneur **Alfred Mann**, with a 22% holding. To date, Mann has sold seven companies for a total of \$9US billion. Teuza Management and Development 1991 Ltd. owns 8% of the company, and the rest is held by foreign investors and the public.

The Fund owns a diversified investment high-tech portfolio that includes medical devices, communications equipment, software, semiconductor, biotechnology,

and energy companies.

The Fund's vision is to take advantage of the spirit of entrepreneurship and innovation in Israel and to establish Israel-based multinational technology companies that are leaders in their fields. For this purpose, the fund seeks proprietary technologies that are aimed at providing solutions to real needs in large and significant global markets. The fund's investments support companies from the early stage until they become companies in their own right.

Teuza provides close support for its portfolio companies, by building an entry strategy into new markets, raising capital for expansion, and more. Teuza provides its portfolio companies the broad business network that it has built in large international markets, including in the United States, Europe, China, and Japan. Some of the company's strategic partners over the years include Intel Corporation, Applied Materials Inc., Lucent, Dow Chemicals Company, Johnson & Johnson, and the Fairchild Corporation.

As the only venture capital fund based in the northern part of Israel, Haifa, Teuza has strong ties with the important knowledge centers in the region, including: Rafael Advanced Defense Systems Ltd., the R&D centers of IBM Corp. and Intel, the Technion Israel Institute of Technology, and the University of Haifa. On the basis of these ties, companies with breakthrough technologies have been founded, such as **Diagnostic Technologies Ltd.**, which is developing novel devices for monitoring at-risk pregnancies.



### Noteworthy Successes

**NESS - Neuromuscular Electrical Stimulation Systems Ltd.** was sold for cash and equity to **Bioness Inc.** and **Alfred Mann** at a company value of \$75US million. Wall Street analysts believe that Teuza's holding value in **Bioness** is far greater than the estimation given in the business transaction. Teuza owns about 8% of **Bioness**. **Oramir Semiconductor Equipment Ltd.** was sold to **Applied Materials** for \$27US million.

**Nova Measuring Instruments Ltd.** was floated on NASDAQ at a company value of \$285US million.

**WaveAccess Ltd.** was sold to **Lucent** for \$60US million.



### Major Holdings

**MediaBoost Ltd.** - develops technologies for optimizing online advertising campaigns.

**Diagnostic Technologies Ltd.** - develops novel devices for monitoring at-risk pregnancies.

**An Neng Telecommunication Technology Co.** - a Chinese company that supplies hardware and software based solutions to the telecommunications market in China.

**Bioness Inc.** - develops and markets technology to assist people recovering from neurological disorders.

**Nova Measuring Instruments Ltd.** - develops, manufactures, and markets monitoring and measurement systems for the semiconductor manufacturing industry.

**Qualion Ltd.** - develops and markets Nuclear Magnetic Resonance (NMR) systems for real-time monitoring of liquids for the oil refining and chemicals industries.

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